

COMMERCIAL & BUSINESS

Be the Change, Starting with you.

ตำแหน่งที่เปิดรับ:

RELATIONSHIP MANAGER - RMB, ARM/RMC (กรุงเทพฯและปริมณฑล)

- JOB DESCRIPTION**
- Responsible for expanding loan of company's SME size
 - Develop good relationships and provide financial solution to the both current and new customers
 - Monitor growth of business volume and enhance customer profitability
 - Analyze financial structure and risk management of the business performance for approval the loan

- QUALIFICATIONS**
- Bachelor's or Master's Degree in Business Administration, Accounting, Finance, Economic or Engineering
 - At least 3 years of working experiences in banking and relationship management
 - Strong knowledge about financial services and products, Banking Systems and Rules and Regulations.
 - Fluent in both written and spoken English • TOEIC at least 550/IELTS at least 4.0/TOEFL at least 41
 - Computer literate in Microsoft Word, Excel and Power Point
 - Must be exempt from military service

LEVEL ระดับชั้นพิเศษ - VP

CONTACT คุณสิริพร กันชาดิ
อีเมล: siriporn.Kanchart@bangkokbank.com
โทร. 02-685-7854, 065-472-4578

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LEVEL ระดับชั้นพิเศษ - VP

CONTACT คุณวุฒิพงษ์ เทวลัดดา
อีเมล: Woothipong.Thowladda@bangkokbank.com
โทร. 02-296-8356, 065-472-4575

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ตำแหน่งที่เปิดรับ:

RELATIONSHIP OFFICER – ROB / ROC (กรุงเทพฯและปริมณฑล)

- JOB DESCRIPTION**
- Responsible for expanding loan for targeted clients with focus on developing new business relationships and maintaining important revenue-generating client relationships.
 - Assisting respective Relationship and Assistant Relationship Manager in preparing credit proposals for approval.
 - Developing good relationships and provide financial solution to the both current and new customers
 - Monitoring growth of business volume and enhance customer profitability
 - Analyzing financial structure and risk management of the business performance for approval the loan
 - Be a financial advisor to business clients and Providing financial products that are suitable and tailored to the needs of business customers, providing customer services in accordance with the Bank's policies, and seeking opportunities to expand the customer base.

- QUALIFICATIONS**
- Bachelor's Degree in Business Administration, Finance, Marketing, Engineering or Economics.
 - Strong business acumen and able to deliver targets.
 - Strong analytical, communication & interpersonal skills.
 - Dedicated, self-driven and highly-motivated.

LEVEL ระดับชั้นตรี – ชั้นเอก

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อีเมล: siriporn.Kanchart@bangkokbank.com
โทร. 02-685-7854, 065-472-4578

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RELATIONSHIP OFFICER – ROB / ROC (ต่างจังหวัด)

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