

DIGITAL SOLUTION (TXB)

Be the Change, Starting with you.

ตำแหน่งที่เปิดรับ:

ACCOUNT MANAGEMENT

- JOB DESCRIPTION**
- Complete the seamless handover of designated clients from Implementation once the first client transaction has been received, and work closely with the client to ensure that revenues are ramped up in line with the client mandate expectations
 - Monitor the SLA fulfilment for the provision of ongoing operational services to ensure that they are in line with client expectations.

- QUALIFICATIONS**
- Bachelor's Degree or higher in any fields
 - Age not over 40 years
 - At least 2 years of sales experience in corporate client management especially cash management, relationship management or other corporate products will be advantage
 - Good interpersonal, high energetic, proactive and organizational skill
 - Male must be exempt from military service

LEVEL ระดับชั้นตรี - VP

CONTACT คุณสิริอร รณะบัณฑิต
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โทร. 02-685-7704, 063-212-5582

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ตำแหน่งที่เปิดรับ:

CLIENT IMPLEMENTATION

- JOB DESCRIPTION**
- Responsible for the technical operation of providing cash management services to corporate clients.
 - Attend meetings with clients to prepare technical cash management services for interface programming to automatically receive and send information between the bank and the client system, testing the system with customers until can be used smoothly.
 - Organize training courses for customers using iCash Corporate system for a period as specified, including updating the user manual and teaching materials to be constantly updated.

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ตำแหน่งที่เปิดรับ:

PRODUCT MANAGEMENT

- JOB DESCRIPTION**
- Responsible for the successful execution of assigned product developments, process improvements, and to develop new products and solutions in line with agreed business requirements to drive product revenue, profitability and customer satisfaction
 - 'Provide market intelligence including competitors' information, customer needs, channel and sales model developments

- QUALIFICATIONS**
- Bachelor's degree in Information Technology, Engineering or Business, and advanced degree Finance or Marketing, or MBA
 - At least 3 years of working experience in Cash Management or Transaction Banking
 - Experience working as a Business Analyst or Project Manager focused on banking products will be advantage

LEVEL ระดับชั้นตรี - VP

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ตำแหน่งที่เปิดรับ:

SALE & SALE HUB

JOB DESCRIPTION

- Evaluate the customers' needs and determine the right products and services
- Cross sell cash management, trade, supply chain, securities services products and services to corporate and SMEs customers
- Execute strategy and plan for increasing sales productivity by cooperative with RM, IT, operations, branches
- Prepare summary reports of close deal to manager and ensure all customers required documents are in place

QUALIFICATIONS

- Bachelor's Degree or higher in any fields
- Age not over 40 years
- At least 2 years of sales experience in corporate client management especially cash management, trade, supply chain, securities services, relationship management or other corporate products will be advantage
- Good interpersonal, high energetic, proactive and organizational skill

LEVEL ระดับชั้นตรี - VP

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